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UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF CALIFORNIA

|                                      |   |                                |
|--------------------------------------|---|--------------------------------|
| LOWELL LABERTEW and SANDRA LABERTEW, | ) | Civil No. 07CV2092-W(LSP)      |
|                                      | ) |                                |
| Plaintiffs,                          | ) | CASE MANAGEMENT CONFERENCE     |
|                                      | ) | ORDER REGULATING DISCOVERY     |
| v.                                   | ) | AND OTHER PRETRIAL PROCEEDINGS |
|                                      | ) |                                |
| C&R FINANCIAL, INC.; GOLDEN          | ) | (Fed. R. Civ. P. 16)           |
| EMPIRE MORTGAGE, INC. dba CIB        | ) | (Local Rule 16.1)              |
| FUNDING; RAYMOND JACOB               | ) | (Fed. R. Civ. P. 26)           |
| ROSZKOWICZ; RICK WILKES and          | ) |                                |
| BEVERLEE WILKES,                     | ) |                                |
|                                      | ) |                                |
| Defendants.                          | ) |                                |
| _____                                | ) |                                |
| RICK WILKES and BEVERLEE WILKES,     | ) |                                |
|                                      | ) |                                |
| Cross-Complainants,                  | ) |                                |
|                                      | ) |                                |
| v.                                   | ) |                                |
|                                      | ) |                                |
| C&R FINANCIAL, INC.; GOLDEN          | ) |                                |
| EMPIRE MORTGAGE, INC. dba CIB        | ) |                                |
| FUNDING; RAYMOND JACOB               | ) |                                |
| ROSZKOWICZ; LOWELL LABERTEW and      | ) |                                |
| SANDRA LABERTEW,                     | ) |                                |
|                                      | ) |                                |
| Cross-Defendants.                    | ) |                                |
| _____                                | ) |                                |

After consulting with the attorneys of record for the parties and being advised of the status of the case, and good cause appearing,

IT IS HEREBY ORDERED:

1. Any motion to join other parties, to amend the pleadings, or to file additional pleadings shall be filed on or before **August 8, 2008**.

2. On or before September 5, 2008, all parties shall exchange with all other parties a list of all expert witnesses expected to be called at trial. The list shall include the name, address, and phone number of the expert and a brief statement identifying the subject areas as to which the expert is expected to testify. The list shall also include the normal rates the expert charges for deposition and trial testimony. On or before September 19, 2008, any party may supplement its designation in response to any other party's designation so long as that party has not previously retained an expert to testify on that subject.

3. Each expert witness designated by a party shall prepare a written report to be provided to all other parties **no later than October 10, 2008**, containing the information required by Fed. R. Civ. P. 26(a)(2)(A) and (B).

**Except as provided in paragraph 4, below, any party that fails to make these disclosures shall not, absent substantial justification, be permitted to use evidence or testimony not disclosed at any hearing or at the time of trial. In addition, the Court may impose sanctions as permitted by Fed. R. Civ. P. 37(c).**

4. Any party, through any expert designated, shall in accordance with Fed. R. Civ. P. 26(a)(2)(C) and Fed. R. Civ. P. 26(e), supplement any of its expert reports regarding evidence intended solely to contradict or rebut evidence on the same subject matter identified in an expert report submitted by another party. Any such supplemental reports are due on or before October 24, 2008.

5. All discovery, including expert discovery, shall be completed on or before November 24, 2008. "*Completed*" means that all discovery under Rules 30-36 of the Federal Rules of Civil Procedure must be initiated a sufficient period of time in advance of the cut-off date, so *that it may be completed* by the cut-off date, taking into account the times for services, notice, and response as set forth in the Federal Rules of Civil Procedure. All disputes concerning discovery shall be brought to the attention of the Magistrate Judge no later than thirty (30) days following the date

upon which the event giving rise to the discovery dispute occurred. Counsel shall meet and confer pursuant to the requirements of Fed. R. Civ. P. 26 and Local Rule 26.1(a).

6. All motions, other than motions to amend or join parties, or motions in limine, **SHALL BE FILED** on or before December 29, 2008.<sup>1</sup> Motions will not be heard or calendared unless counsel for the moving party has obtained a motion hearing date from the law clerk of the judge who will hear the motion. **Be advised that the parties must file their moving papers within three (3) days of receiving the motion hearing date from the Court. Be further advised that the period of time between the date you request a motion date and the hearing date may be up to six weeks. Please plan accordingly.** For example, you may need to contact the judge's law clerk at least six weeks in advance of the motion cut-off to calendar the motion. Failure of counsel to timely request a motion date may result in the motion not being heard. **Motions will not be heard on the above date unless you have obtained that date in advance from the judge's law clerk.**

Pursuant to Civil Local Rule 7.1(f)(3)(c), if an opposing party fails to file opposition papers in the time and manner required by Civil Local Rule 7.1(e)(2), that failure may constitute a consent to the granting of a motion or other request for ruling by the court. Accordingly, all parties are ordered to abide by the terms of Local Rule 7.1(e)(2) or otherwise face the prospect of any pretrial motion being granted as an unopposed motion pursuant to Civil Local Rule 7.1(f)(3)(c).

Should either party choose to file or oppose a motion for summary judgment or partial summary judgment, no Separate Statement of Disputed or Undisputed Facts is required.

7. Briefs or memoranda in support of or in opposition to any pending motion shall not exceed twenty-five (25) pages in length without permission of the judge or magistrate judge who will hear the motion. No reply memorandum shall exceed ten (10) pages without leave of the judge or magistrate judge who will hear the motion.

8. A Mandatory Settlement Conference shall be conducted on August 18, 2008, at 2 p.m. in the chambers of Magistrate Judge Leo s. Papas. Counsel shall submit **confidential** settlement statements **directly to chambers** no later than August 13, 2008. Each party's settlement statement

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<sup>1</sup> Counsel should note that while historically motion cut-off deadlines issued by this Court were deadlines for motion hearings, the motion cut-off dates now being issued establish deadlines for the parties to file motions.

1 shall set forth the party's statement of the case, identify controlling legal issues, concisely set out  
 2 issues of liability and damages, and shall set forth the party's settlement position, including the last  
 3 offer or demand made by that party, and a separate statement of the offer or demand the party is  
 4 prepared to make at the settlement conference. **Settlement conference briefs shall not be filed with  
 5 the Clerk of the Court, nor shall they be served on opposing counsel.**

6 9. Pursuant to Local Civil Rule 16.3, all party representatives and claims adjusters for  
 7 insured defendants with full and unlimited authority<sup>2</sup> to negotiate and enter into a binding settlement,  
 8 as well as the principal attorney(s) responsible for the litigation, must be present and legally and  
 9 factually prepared to discuss and resolve the case at the mandatory settlement conference. Retained  
 10 outside corporate counsel shall not appear on behalf of a corporation as the party who has the  
 11 authority to negotiate and enter into a settlement. For good cause, and on ex parte application at least  
 12 one day before the scheduled settlement conference, Magistrate Judge Papas may excuse a party or  
 13 representative from personal attendance provided such party or parties will be available by telephone  
 14 during the conference. Failure to attend the conference or obtain proper excuse will be considered  
 15 grounds for sanctions.

16 10. Despite the requirements of Civil Local Rule 16.1(f), neither party is required to file  
 17 Memoranda of Contentions of Fact and Law at any time. The parties shall instead focus their efforts  
 18 on drafting and submitting a proposed pretrial order by the time and date specified by Local Rule  
 19 16.1(f)(6).

20 11. All parties or their counsel shall also fully comply with the Pretrial Disclosure  
 21 requirements of Fed. R. Civ. P. 26(a)(3) on or before April 13, 2009. **Failure to comply with these  
 22 disclosures requirements could result in evidence preclusion or other sanctions under Fed. R.  
 23 Civ. P. 37.**

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 25 <sup>2</sup> "Full authority to settle" means that the individuals at the settlement conference must be authorized to fully  
 26 explore settlement options and to agree at that time to any settlement terms acceptable to the parties. Heileman  
 27 Brewing Co., Inc. v. Joseph Oat Corp., 871 F.2d 648 (7th Cir. 1989). The person needs to have "unfettered  
 28 discretion and authority" to change the settlement position of a party. Pitman v. Brinker Intl., Inc., 216 F.R.D.  
 481, 485-486 (D. Ariz. 2003). The purpose of requiring a person with unlimited settlement authority to attend  
 the conference includes that the person's view of the case may be altered during the face to face conference.  
Id. at 486. A limited or a sum certain of authority is not adequate. Nick v. Morgan's Foods, Inc., 270 F.3d 590  
 (8th Cir. 2001).

1           12. Counsel shall meet together and take the action required by Local Rule 16.1(f)(4)  
2 on or before April 20, 2009. At this meeting, counsel shall discuss and attempt to enter into  
3 stipulations and agreements resulting in simplification of the triable issues. Counsel shall exchange  
4 copies and/or display all exhibits other than those to be used for impeachment. The exhibits shall  
5 be prepared in accordance with Local Rule 16.1 (f)(3)(c). Counsel shall note any objections they  
6 have to any other parties' Pretrial Disclosures under Fed. R. Civ. P. 26(a)(3). Counsel shall  
7 cooperate in the preparation of the proposed pretrial conference order.

8           13. The proposed final pretrial conference order, including objections they have to any  
9 other parties' Fed. R. Civ. P. 26(a)(3) Pretrial Disclosures shall be prepared, served and lodged with  
10 the Clerk of the Court on or before April 27, 2009, and shall be in the form prescribed in and in  
11 compliance with Local Rule 16.1 (f)(6). Counsel shall also bring a court copy of the pretrial order  
12 to the pretrial conference.

13           14. In addition to submitting the proposed final pretrial conference order, the parties  
14 are further ordered to separately submit informal letter briefs, not exceeding two single spaced pages,  
15 served on opposing counsel and received in the chambers of the Honorable Thomas J. Whelan,  
16 United States District Court Judge (and not filed with the Clerk's Office) no later than May 4, 2009.

17           The letter brief should be a relatively informal and straightforward document. The letter  
18 brief should outline a short, concise and objective factual summary of the party's case in chief, the  
19 number of hours/days each party intends to expend at trial, the approximate number of witnesses,  
20 whether certain witnesses will be coming in from out of town, the number of testifying expert  
21 witnesses, whether any unique demonstrative exhibits may be presented, the number of proposed  
22 motions in limine that may be filed, precisely when the parties would be prepared to submit their in  
23 limine papers (and whether the parties have met and conferred with respect to in limine issues), the  
24 issue of proposed jury instructions and when the parties intend to submit them before trial, and voir  
25 dire issues, either party's preference as to what date(s) the trial should begin and any other pertinent  
26 information that either party may deem useful to assist the Court in the execution of the pretrial  
27 conference and in setting the matter for trial.

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